



## **BEFORE YOU SELL....**

1. Make any needed repairs. Buyers want a clean property in good condition. They don't want to deal with maintenance issues or unfinished projects.
2. Mark your property boundaries. Buyers need to know what they're buying.
3. Get a pre-sale home inspection and a termite inspection to prove to buyers that your property is in great condition. It will put you way ahead of the competition.
4. Gather together warranties and guarantees on the furnace, appliances, and other items that will remain with the house.
5. Fill out a disclosure form provided by your Agent. Take the time to be sure that you don't forget problems, however minor, that might create liability for you after the sale.